

AIMPORT

Deterministic AI for EU Import Compliance

€525M

Serviceable Market

70%+

Gross Margin

2028

TCT Deadline

PROBLEM

€1B+

lost annually in EU customs

- Manual HS/TARIC classification
- 20–40 min per classification
- Fragmented legal & tariff sources
- E-commerce growing +10% annually

MARKET OPPORTUNITY

€525M

serviceable market

TAM
€525M

SAM
€120M

SOM
€12M

THE AIMPORT ENGINE

INPUT

- Product descriptions
- Invoice data
- Trade documents

ENGINE

- European AI semantic layer
- Deterministic GRI rules
- TARIC hierarchy traversal

OUTPUT

- HS/TARIC code
- Legal justification
- Full audit trail

30 sec classification

GRI 1–6 deterministic

Audit-ready docs

TCT 2028 compliant

BUSINESS MODEL

SaaS Subscription

CUSTOMERS

Customs brokers
Direct importers

PRICING

€2.4k – €24k+/yr
Annual contracts

METRICS

70%+ gross margin
<7 mo payback

TRACTION

Current Status

- ✓ MVP built & live
- ✓ Partnership discussions with LNC
- ✓ Pilot discussions with customs brokers
- ✓ TRANS4LOG exhibition booked



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